15 YEARS STRONG
ESTABLISHED 1998
A PROMISING VISION

RailWorks Corporation was established in 1998 to create an integrated enterprise uniquely qualified to serve the rail transportation industry throughout North America. It began by consolidating leading companies with strong positions in a range of markets.

Today RailWorks Corporation builds and maintains rail transportation infrastructure that keeps people and goods moving across the United States and Canada. The vision that was RailWorks is now an integral part of what has become known as the Rail Renaissance of the 21st century.
Our roots are deep – dating back several decades to more than a century – when our founding companies were establishing themselves as leaders in their respective markets.

Some were national players and others were local businesses in regional markets. They all were solid companies with longstanding customer relationships. RailWorks brought together the rich history and resources of the best in the industry to build the first rail services business with an unparalleled footprint across North America.

Established in Houston in 1924, the Wm. A. Smith Construction Co. grew and prospered, earning a reputation as “the Railroad People.” By 1950, founder William A. Smith had built a thriving enterprise and more railroad track than any other living man. Smith’s company led the way in railroad construction, building and maintaining track for the Gulf’s growing railways, booming industrial markets and developing transit industry.

In 1904, Louis K. Comstock founded electrical contractor L.K. Comstock and staked his career on what he viewed as “a new and unproven field of endeavor.” The company has grown to become one of the nation’s oldest and most accomplished electrical contractors. Starting in New York City and expanding to dozens of other transit agencies, L.K. Comstock has established an unmatched record of transit systems work across the United States.

When George Braun started his railroad construction business in 1961 from his home in Abbotsford, British Columbia, he never imagined his family enterprise would grow to become Canada’s largest railway contactor. He received a $5,000 advance from his first customer to buy a truck and start Pacific Northern Rail Contractors. Now operating as PNR RailWorks, the company has constructed railroad and transit projects across Canada and carried on the Braun family’s business philosophy: Know your business, do it well, and treat others the way you want to be treated.

HSQ Technology is one of countless high-tech ventures launched in Silicon Valley during the 1970s. But unlike many others, this highly focused high-tech firm has endured and established itself as a leading integrator and contractor specializing in data acquisition, control and communications systems. HSQ works on transit and other projects, including some performed with other RailWorks companies.
MILESTONES – CONSTRUCTING A COMPANY FOR THE LONG HAUL

The value of our services has been affirmed over the past 15 years through dramatic growth that parallels the expanding investment in and reliance on rail throughout North America.
1998
RailWorks Corporation is established, comprised of 14 rail industry service and product companies, including premier electrical contractor L.K. Comstock & Company, which was founded in 1904.

1999
RailWorks acquires more businesses. Among them is Canadian track contractor Pacific Northern Rail Contractors, now operating as PNR RailWorks. • L.K. Comstock wins two major New York City Transit Authority (NYCT) signal modernization projects, including Canarsie CBTC, the first project to install Computer-Based Train Control technology on the New York City subway system.

2000
RailWorks wins track and systems contracts to construct the Hiawatha Light Rail Line, Minnesota’s first light rail line. It is the first major project involving the combined capabilities of multiple RailWorks subsidiaries.

2001
L.K. Comstock begins work on the AirTrain Terminal in Queens, N.Y., to rebuild and modernize the light rail terminal in and around John F. Kennedy International Airport. • PNR RailWorks begins a long-term relationship with GO Transit to perform track inspection and maintenance services on its commuter rail line serving Ontario.

2002
RailWorks business lines continue to provide customers with construction and maintenance services while building their operating infrastructure.
MORE MILESTONES – 15 YEARS STRONG

These milestones represent the diversity of our work – thousands of projects small and large – successfully completed to build and maintain the rail infrastructure that keeps trains moving across North America.

2003
RailWorks companies join forces to begin track and systems work on the 34.4-mile St. Louis MetroLink Cross County Extension light rail project.

2004
L.K. Comstock celebrates its 100th anniversary. • L.K. Comstock completes the five-year Automatic Train Supervision (ATS) project, which centralizes train control and dispatch functions into the Rail Control Center in Manhattan, and creates a new operating standard for the New York City subway system. • RailWorks companies perform track and systems work on Sound Transit’s Central Link, a 14.4-mile light rail line connecting downtown Seattle, Wash., with Sea-Tac International Airport.

2005
RailWorks expands to Greater Chicago, opening an office to serve the region’s industrial base and transit systems. • Track operations in the Gulf region expand to six branch offices with the opening of a new office in Louisiana. • PNR RailWorks launches its Signals Division in Guelph, Ontario. • PNR RailWorks initiates a series of track capacity expansion projects for Class I railroads Canadian Pacific and Canadian National in Western provinces.

2006
RailWorks Corporation subsidiary RailWorks Track Systems constructs 17 sidings in six states totaling more than 13 miles of track to expand rail capacity on CSX Transportation’s primary Chicago-Florida rail corridor.

2007
RailWorks completes work on Abengoa BioEnergy in Ravenna, Neb., one of more than two dozen track construction projects for new ethanol facilities.

2008
RailWorks expands its geographic reach into Quebec and Labrador with PNR RailWorks’ acquisition of Quebec’s largest railway contractor, now operating as PNR Coyle Inc.
2010
RailWorks companies conclude two prominent Automated People Mover (APM) projects – one at Washington-Dulles International Airport and the other at the American Airlines Terminal at Miami International Airport – and also transit projects in Dallas, Texas; Tacoma and Seattle, Wash.; Vancouver, British Columbia; and the Greater Toronto region, and our first positive train control (PTC) project - for Amtrak in Michigan. • RailWorks Track Services completes construction on the CenterPoint Intermodal Center yard Joliet, Ill. Built to serve Union Pacific Railroad, the facility features the largest installation of steel ties in North America.

2011
Canadian subsidiary PNR RailWorks celebrates its 50th anniversary. • RailWorks completes a series of track construction projects for Class I railroads and private industry to serve the booming oil business in North Dakota’s Bakken Shale region. • RailWorks companies conclude work on the Prairie State Energy campus, the largest power plant under construction in the United States. • RailWorks Track Systems performs a sweeping upgrade of New England Central Railroad’s Vermonter line to accommodate higher-speed Amtrak service. • PNR RailWorks wins a contract extension to perform daily track and signal inspection and maintenance on GO Transit throughout Greater Toronto.

2012
Four RailWorks subsidiaries earn gold awards and are cited as a “Safe Contractor of the Year” at the National Railroad Construction and Maintenance Association’s (NRC) annual conference. • RailWorks Corporation expands its track maintenance-of-way service portfolio with the acquisition of Hartford & Associates. • RailWorks companies win two major NYCT contracts: the No. 7 Line Extension, and phase I of the Second Avenue Subway, the first major expansion of NYCT’s subway system in more than 50 years. • RailWorks companies perform work for all of the seven North American Class I railroads and numerous short line and regional railroads.

2013
RailWorks companies complete work at CSX Transportation's intermodal yard in Worcester, Mass., and CN’s Kirk classification yard in Gary, Ind. This work marks completion of nine new or major yard expansion projects for Class I railroads since 2010. • RailWorks Track Services constructs its 35th mile of track since 2010 at CN’s strategically important Kirk Yard.
Over the years, RailWorks focused on serving its customers and building a company committed to its core values: Customer Focus, Employee Focus, Industry Leadership and Integrity. The business grew, adding new customers and markets, employees, equipment and capabilities.
Our Network
In 2012, RailWorks served customers in 48 states and seven Canadian provinces through our network of more than 30 offices strategically located on the Class I railroad network.

Who We Serve
- Transit authorities and transportation agencies/departments
- Railroads of all sizes
- Passenger and commuter rail lines
- Industries served by rail
- Ports, waterways and utilities

What We Do
Construction, Maintenance, Rehabilitation
- Track Infrastructure
- Signals & Communications
- Transit Systems

Our Markets
Activity By End-User Markets
- Transit 54%
- Commercial/Industrial 22%
- Class I 9%
- Short Line 8%
- Energy 4%
- State/Municipality 3%

Activity By Government and Private Sectors
- $405M Government
- $296M Non-Government
READY FOR THE RAIL RENAISSANCE

RailWorks has grown to become the largest company in North America providing construction and maintenance services exclusive to the rail transportation market. Along the way, we have built a strong, cohesive enterprise that is well positioned for the future.

Like the strong networks we build, our organization will provide the framework to carry us into the future.
Rail Is for Real

RailWorks has evolved during a time when the demand for rail-related construction and maintenance services has grown to unprecedented levels. Rail has become an integral part of North American commerce and essential to our quality of life.

Industries are realizing the efficiencies of well-designed and maintained track infrastructure. Railroads of all sizes have continued to invest in upgrading and expanding their systems to move commerce within North America as well as to and from points beyond our borders.

There has been a growing realization of the long-term value of transit systems to our economic prosperity. That has been backed up by broad support and extensive funding for major capital transit investments for new starts and extensions to established systems.

We’re proud of our milestones over the past 15 years but recognize that we make history every day – whether fixing a cracked rail, expanding a 100-year-old transit system, adjusting switch points, constructing a new streetcar system, or replacing signal cable. The RailWorks team does whatever it takes to make our customers successful so they can meet their customer commitments today and in the future.

A Firm Foundation to Meet Demand

RailWorks has built the resources and skills to effectively meet the growing demand for our services.

- We’ve attracted and retained the industry’s best talent and invested in training to ensure safe and innovative operating practices.
- We’ve broadened our geographic footprint to serve new markets.
- We’ve expanded our fleet and added productive new equipment.
- We’ve continually improved our safety record and developed best practices to eliminate incidents and improve quality and consistency.
- We’ve replaced our aging information management systems and developed an integrated system that will equip us for the future.
- We’ve established a network of reliable business partners who share our business ethics and quality standards.
BUILDING EXPECTATIONS

We are proud of our accomplishments and the trust our customers put in RailWorks every day to keep their businesses running. We know we are only as good as our last job. So we look to the future and keep our focus on meeting the increasing rail infrastructure demands of the 21st century.

We are RailWorks.
We get the job done.